DIGITAL SCIENTISTS

Ditch the complexity
while you grow through acquisitions

Increase Deal Value

70–90%
acquisitions
fail

**The culprit?
Inability to integrate
technology systems.**

Three steps to simplify and grow

+ Identify patient, provider, business outcomes

+ Repeatable and scalable playbook to integrate
  or overhaul current tech ecosystem

+ Phased execution — minimize disruption, maximize
  acquisition success

Enable:

+ Positive culture shift with better patient,
  provider experience

+ Maximize deal value

+ Realize your organization's mission & vision

Focus on
Future Growth

McKinsey & Company estimates

3–4x
growth

in-home care for medicare
beneficiaries by 2025

**Technology will be
a key enabler or deterrent
to capture growth.**

What to expect when you work with us

+ Current state technology ecosystem map
  highlighting gaps and opportunities

+ Future state map with stakeholder alignment

+ Phased execution of roadmap with best of breed
  vendors and custom solution where needed

Enable:

+ Optimization or overhaul of current technology system

+ Disciplined execution with results transparently
  measured against desired outcomes

+ Continued focus on scale and growth

At DIGITAL SCIENTISTS, we own your risk and complexity. Unlike other consulting
or delivery firms, we provide insights and recommendations and then stick around
to deliver the outcomes that enable you to accomplish your business goals.
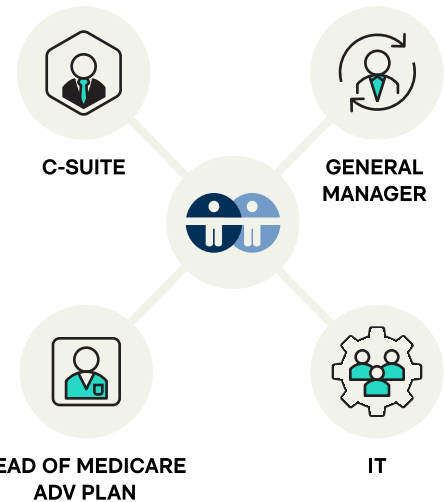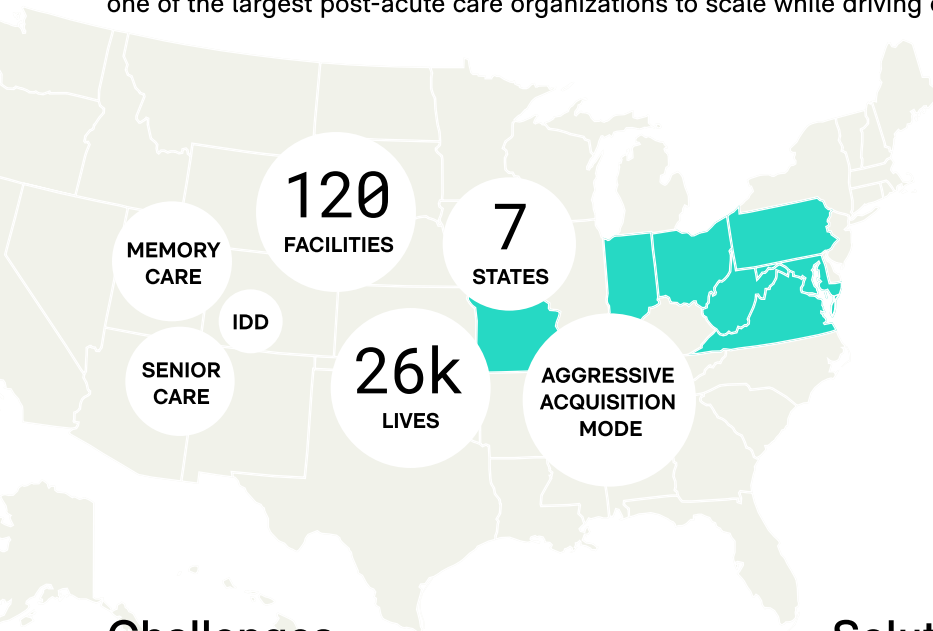
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CommuniCare Case Study

CommuniCare

Digital Scientists developed and executed a technology ecosystem roadmap that enabled one of the largest post-acute care organizations to scale while driving outcomes.

120 FACILITIES

MEMORY CARE

IDD

SENIOR CARE

7 STATES

26k LIVES

AGGRESSIVE ACQUISITION MODE

C-SUITE

GENERAL MANAGER

HEAD OF MEDICARE ADV PLAN

IT

Challenges

+ >60 software platforms
+ Declining patient, and provider experience
+ No telehealth
+ Unrealized deal value
+ Unclear path to ACO

Solutions

+ Consolidation to **15 software platforms**
+ **Optimized** patient and provider **experience**
+ Personalized care through **5K telehealth calls** per month
+ **Accelerated timeline** to revenue & cost targets
+ Defined path to **ACO**

DIGITAL SCIENTISTS

At Digital Scientists we own your risk and complexity so you can execute on future growth without sacrificing patient & provider experience.

Schedule a meeting with our Digital Health Lead, **DENNIS JOSEPH**

SCHEDULE →

Key Offerings

+ Strategy & Design Roadmap
+ Technology Ecosystem Assessment & Blueprint
+ Software Development & Integration

Experience

+ 15 years of delivering complex projects including integrating & scaling post-merger or acquisition technologies
+ Extensive proven healthcare experience with clients like Duke Health, Sandata, Guardian Health, Communicare Health Services
+ Experts in HIPAA, Medicare, Government/State Grants